

## Immersion Program for Managers of Incubation Centers

Co-organized by BRBC & Incubation Practice School @ Venture Center

<b>Potential gains</b>	<p>The Immersion program under Incubation Practice School is meant to help leadership of organizations and senior administrators/managers understand and learn about incubation related processes in sufficient detail to be able to take decisions.</p>
<b>Organized by</b>	<ul style="list-style-type: none"> <li>• BIRAC Regional BioInnovation Center @ Venture Center (BRBC)</li> <li>• Incubation Practice School @ Venture Center</li> </ul>
<b>For whom</b>	<ul style="list-style-type: none"> <li>• Managers of upcoming and existing incubators.</li> <li>• BIRAC supported incubator managers.</li> <li>• DST supported incubator managers</li> </ul>
<b>When</b>	<p><b>14-15 Feb 2025   Friday- Saturday   Time: 0930-1700</b></p>
<b>Where</b>	<p>Lecture Theater, 900 NIP at Venture Center, Pune</p>
<b>Contact</b>	<p><b>Technical queries:</b> Meghana Bhandari   <a href="mailto:meghana.bhandari@venturecenter.co.in">meghana.bhandari@venturecenter.co.in</a>  <b>Logistical queries:</b> Vineet Joshi   <a href="mailto:vineet.joshi@venturecenter.co.in">vineet.joshi@venturecenter.co.in</a></p>
<b>Registration</b>	<p><b>Registration Process:</b></p> <ul style="list-style-type: none"> <li>• Step 1: Interested participants need to fill in the registration form at the following link. <b>Register online at:</b> <a href="https://tinyurl.com/Immersion-batch16">https://tinyurl.com/Immersion-batch16</a></li> <li>• Step 2: Email invite with payment details will be sent to participants post screening of registration details.</li> <li>• Step 3: Registration process is complete once registration fees are paid. Attendance for the event only upon confirmation of payment of registration fees.</li> </ul> <p><b>Limited seats!! Total number of seats: 15</b>  <b>Registration fees: Rs. 3000/- per participant</b></p> <p><u>NOTE:</u></p> <ul style="list-style-type: none"> <li>• <b>REGISTRATIONS AND FINAL PAYMENT DEADLINE Registration closes once 15 seats are full or on 12 Feb 2025 (whichever comes sooner)</b></li> <li>• <b><i>Fees paid is not refundable and non-transferable under any circumstances</i></b></li> <li>• The organizers reserve the right to accept or refuse or delay registrations to optimize the composition of the group and hence maximize learning for all participants.</li> </ul>

## Introduction

Venture Center is India's largest inventive enterprises and scientific business incubator. It is the winner of the National Award for TBI, 2015 and AABI's Incubator of the Year Award 2018. Venture Center is home to the pioneering Lab2Mkt™ program that focuses on creating spinouts from publicly funded R&D organizations.

Through the program, Venture Center is happy to share its learning relating to technology and business incubation and support the entrepreneurship promotion/awareness creation activities of an upcoming

The comprehensive learning program will help managers of new incubation centers structure their programs into effective ecosystems that would play a critical role in long term sustenance and functioning of an incubator.

**End point of this workshop:** Go home with an understanding of the processes involved in running an incubator.

## Workshop Outline

Workshop shall consist of:

- Theme focused talks
- Group discussions, Q&A sessions
- Brief assignments
- Talk by BIRAC representative on funding opportunities for incubators.
- Round table one-on-one discussions on current challenges faced by participating incubation centers.
- Tour of Venture Center, Sightseeing of Pune's historical places

## Terms and Conditions for Participants

In person attendance is mandatory for all sessions once registration is confirmed.

Participants to arrange for their travel and accommodation.

Venture Center shall be covering morning & afternoon tea, along with lunch for participants on both days. We shall also be covering cost of local travel from Venture Center campus to the different spots planned for Pune sightseeing tour.

Workshop Outline			
<b>Day 1: Friday, 14<sup>th</sup> Feb 2025</b>			
Time	Duration	Session title	Lead
10:00 – 11:00	60 min	<b>Session 1:</b> <ul style="list-style-type: none"> <li>Introduction to Venture Center</li> <li>Tour of Venture Center</li> </ul>	Soma C.
11:00 – 11:30	30 min	Tea Break	
11:30 – 12:30	60 min	<b>Session 2:</b> <ul style="list-style-type: none"> <li>Planning your incubator for achieving desired impact</li> </ul>	Premnath V.
12:30 – 01:00	30 min	<b>Session 3:</b> <ul style="list-style-type: none"> <li>A primer on laws, rules &amp; compliance for incubators</li> </ul>	Priti R
01:00 – 02:00	60 min	Networking and Lunch	
02:00 – 02:30	30 min	Continuation of Session 3 – Q&A	Priti R
02:30 – 03:30	60 min	<b>Session 4:</b> <ul style="list-style-type: none"> <li>Moderated discussion: Understanding Govt. funding scheme for incubators by a representative from Govt. Agency</li> </ul>	Chhaya C. <b>Moderator:</b> Premnath V.
03:30 – 03:40	10 min	<b>Closing of Day 1</b>	Soma C
03:40 – 07:00	200 min	Sightseeing of Pune’s Historical Places	Vineet
<b>Day 2: Saturday, 15 Feb 2025</b>			
Time	Duration	Session title	Lead
09:30 – 11:00	90 min	<b>Session 5:</b> <ul style="list-style-type: none"> <li>Creating incubation pipeline and mentoring</li> <li>Service offerings</li> <li>Funding avenues for startups</li> </ul>	• Soma C.
11:00 – 11:30	30 min	Tea Break	
11:30 – 12:40	70 min	<b>Session 6:</b> <ul style="list-style-type: none"> <li>Setting up &amp; Managing Scientific/Prototyping/Specialized Facilities</li> </ul>	• Smita K. • Sujaya I
12:40 – 01:00	20 min	<b>Session 7:</b> <ul style="list-style-type: none"> <li>EHS Compliance and its significance for incubator operations</li> </ul>	• Prajakta C

01:00 – 02:00	60 min	Networking and Lunch	
02:00 – 02:30	30 min	<b>Session 8:</b> <ul style="list-style-type: none"> <li>Ice-breaker TBC</li> </ul>	<ul style="list-style-type: none"> <li>Soma C</li> </ul>
02:30 – 03:30	60 min	<b>Session 9:</b> <ul style="list-style-type: none"> <li>Planning for sustainability of the incubator</li> </ul>	<ul style="list-style-type: none"> <li>Manisha P</li> </ul>
03:30 – 04:00	30 min	Valedictory and Discussions - Close for DAY 2	<ul style="list-style-type: none"> <li>Premnath V.</li> <li>Manisha P</li> </ul>
04:00 – 04:30	30 min	Tea Break	
04:30 – 05:30	60 min	One-on-one round table discussions <ul style="list-style-type: none"> <li>How to raise and manage CSR funds?</li> <li>Best Practices for managing seed funds.</li> <li>Others (Any relevant topic based on participant interest)</li> </ul>	<ul style="list-style-type: none"> <li>Soma C.</li> <li>Shruti D.</li> </ul>

**Speakers and Panelists (in alphabetical order of last names)**



**Soma Chattopadhyay**

**Head, Incubation and Mentoring, Venture Center**

Soma is currently the Head- Incubation & Mentoring at Venture Center. At Venture Center she is responsible for managing the overall incubation activities starting with identification of potential start-ups, providing in-depth technical & business mentoring, conceptualizing and implementing relevant incubation programs & building a conducive innovation ecosystem at the center. She is the recipient of the Chevening Gurukul Fellowship for Leadership and Excellence from DPIR, Oxford University. She has >9 years of industrial R&D experience from an MNC in the field of specialty materials post her Masters in Chemistry from Calcutta University. She serves as the nominee director on the boards of 3 startups; is a certified internal auditor for ISO standards and certified Six-Sigma Green Belt. She was also winner of DST & ISBA award “Star Gazing award for Incubation Managers 2016”



**Chhaya Chauhan, PhD**

**Sr. Manager & Incharge Incubation, Biotechnology Industry Research Assistance Council (BIRAC)**

Dr Chhaya has over 10 years of experience in Managing and leading various Govt. of India programs on Innovation, Entrepreneurship, Startups and Incubation coupled with research and academic experience. Presently leading the BioNEST (Bioincubators Nurturing Enterprises for Scaling Technologies) program at BIRAC which is mandated to establish Bioincubators across the country for providing a supportive and nurturing ecosystem to the Biotech startups. BIRAC is a lead Govt. of India Public Sector Undertaking in the country for promoting Biotechnology Incubators and startups under National initiative of Startup India and Make in India. She has played a significant role in horizontal and vertical growth of innovation, entrepreneurship and startups in the country. She has been a lead catalyst in establishing over 60 Biotechnology incubators at Institutions of excellence including IITs, leading public and private universities and Research Institutions. She holds a PhD in BioSciences and has over five years of research experience in the field of Parasitology, Virology and Immunology and has experience of working and implementing National Programs such as National Polio Surveillance Program and H1N1 Outbreaks at National Centre for Disease Control, Delhi.



**Prajakta Chitnis**

**Asst. Manager, EHS, Venture Center**

Prajakta has a Masters in Chemistry and having extensive experience of more than 25 years with industry and Laboratories as Occupational Health and Safety Specialists. Her expertise extends to supporting incubatees and entrepreneurs establishing safe environments for laboratories as well as she holds expertise in process safety as well as Safety training. She oversees the safety operations of the Venture Center. As a seasoned professional, Prajakta has extensive experience in safety management and support, handling internal and external OSHA, ISO, NABL, and MOEF audits. She is proficient in developing and maintaining executing, designing, planning and implementing Environment health and safety policies and procedures that ensure compliance to appropriate local, state, federal regulations and meet various industry standards. She has a sound understanding of QMS, GLP, GMP and regulatory guidelines. She is also part of the quality control department of the MedTech Clean room (ISO 7 and 8) at Venture Center.



**Shruti Devasthali**

**Head – Funding and Investment**

She is a Chartered Accountant and a certified Financial Risk Manager. She is currently operating seed fund activities for Venture Center and monitoring the investments in Venture Center’s portfolio of 50+ companies. She is responsible for mentoring investee companies on fundraising, corporate governance and monitoring their progress in the capacity of Board observer. She is also responsible for monitoring the fund disbursements under various grant programs run by Venture Center. She is the Project Manager for the DST’s NIDHI EIR program implemented by Venture Center through 40+ TBIs. During her previous work engagements Shruti has worked with CRISIL Limited and Dun and Bradstreet Information Services India Private Limited in the areas of credit rating and financial analysis.



**Sujaya Ingale**

**Head- Scientific Initiatives, Venture Center**

Sujaya Ingale is working as Head – Scientific Initiatives at Venture Center. She leads and coordinates scientific initiatives activities which involve planning for scale up and expansion of scientific facilities and services, creating and managing service efficiency and quality matrices to ensure high standards in services. Sujaya has the total professional experience of 17 years. She also heads the quality control department of the MedTech Clean room (ISO 7 and 8) at Venture Center. She is also involved in handling Biotechnology research projects, developing new methods and services. Sujaya has done her Masters in Microbiology and has worked on a research project Microbial biodiversity and its application to identify novel industrially useful enzymes and bioactive metabolites; during her tenure at National Chemical Laboratory, Pune. Sujaya was selected for the Aritra Leadership Accelerator Program by Indian Institute of Management Bangalore, Phicus Solutions and Dr. Reddy’s Foundation



	<p><b>Smita Kale, PhD</b> <b>Advisor, Bioincubation, Venture Center</b></p> <p>Dr. Smita as part of Bioincubation team facilitates incubator operations by interacting with incubatees, infrastructure and facilities creation and development of the ecosystem. She is leading Bio-incubation activities, Center for Biopharma Analysis (CBA) and BIRAC's Regional Bioinnovation Center (BRBC) projects at Venture Center. She is actively involved in mentoring startups at Venture Center. She is Ph. D in Pharmaceutical Chemistry from Institute of Chemical Technology, Mumbai and prior to joining Venture Center has had academic experience of 12 years which includes research experience of 3.6 years.</p>
	<p><b>Manisha Premnath, PhD</b> <b>COO &amp; ED Venture Center</b></p> <p>Dr. Manisha holds a Ph.D in Biotechnology from University of Pune and Post-doctoral training from University of Cambridge, UK. She has been a Chevening Rolls Royce Science, Innovation, Policy and Leadership Programme (CRISP) Fellow at the Said Business School, University of Oxford, UK during 2015 where she had the opportunity to study technology innovation ecosystems. She has research experience in biotechnology, microbiology, fungal biotechnology, molecular biology and molecular virology. She has experience in planning and setting up of advanced scientific facilities and program management.</p>
	<p><b>Priti Rathi</b> <b>General Manager-Finance &amp; Compliance, Venture Center</b></p> <p>Priti is a Chartered Accountant. She is responsible for finance and all statutory compliances, financial planning and management, budgets, reporting to stakeholders, contributor to strategic decisions, project and funds management. She has worked with Choksi &amp; Choksi, Chartered Accountants as Manager-Audit &amp; Assurance and has handled various assignments including statutory, internal, concurrent audits of banks, statutory audits of company's etc. and was also visiting faculty at Bharati Vidyapeeth University.</p>






**Premnath Venugopalan, PhD**

**Director, Venture Center | Head, NCL Innovations**

Premnath is Head, NCL Innovations at CSIR-NCL and Founder Director, Venture Center (National award-winning inventive enterprises and deep tech incubator). Dr Premnath is a technology developer, innovation and incubation manager, startup mentor and a co-founder of 2 medical implant startups. One of his inventions -- a breakthrough material for hip and knee joint replacements — has been implanted in more than a million patients worldwide. Another technology for porous maxillo-facial implants has been implanted in thousands of patients in India and abroad. He has provided leadership for teams that have won National awards for technology development, intellectual property management and business incubation. He is chemical engineer and an alumnus of MIT in the US, IIT-Bombay (Distinguished Alumnus, 2022) and has been a Chevening Technology Enterprise Scholar in Cambridge, UK.



Organized by	
 <p>A BIRAC - Venture Center Initiative</p>	<p>BRBC is a resource intensive center set up by BIRAC at Venture Center. Through its diverse initiatives, BRBC aims to significantly impact the translation of high quality innovative ideas across diverse ecosystems into viable and sustainable business enterprises. BRBC Initiatives: Venture Mentoring Service; Venture Base Camps; Regulatory Information and Facilitation Centre; Bio Incubation Practice School</p> <p>More on: <a href="http://www.brbc.venturecenter.co.in/">http://www.brbc.venturecenter.co.in/</a></p>
	<p>Venture Center operates an Incubation Practice School™ to share its learning relating to technology and business incubation with other upcoming incubators.</p> <p>More on: <a href="http://practiceschool.venturecenter.co.in/">http://practiceschool.venturecenter.co.in/</a></p>

Supported by	
	<p>Entrepreneurship Development Center (Venture Center) – a CSIR initiative – is a Section 25 company hosted by the National Chemical Laboratory, Pune. Venture Center strives to nucleate and nurture technology and knowledge-based enterprises by leveraging the scientific and engineering competencies of the institutions in the Pune region in India. The Venture Center is a technology business incubator supported by the Department of Science &amp; Technology’s National Science &amp; Technology Entrepreneurship Development Board (DST-NSTEDB). Venture Center’s focuses on technology enterprises offering products and services exploiting scientific expertise in the areas of materials, chemicals and biological sciences &amp; engineering. For more information, visit <a href="http://www.venturecenter.co.in">www.venturecenter.co.in</a></p>