

## Report | Venture Base Camp on Writing Winning Proposals (for innovation funding schemes with BIRAC Biotech Ignition Grant as Case Study)| Thurs-Sat | 11-13 Jan 2024

### About the Event

Venture Base Camp (VBC) aimed at startups to learn exactly what you need to communicate about yourself and your business, by knowing the basics of grant writing. This three days workshop is designed to train entrepreneurs and business owners on how to write a good grant funding proposal that could potentially increase your chances of winning the grant! It introduced the participants to various sub-aspects of a grant proposal including value proposition, IP, business plan, project management and others along with one-on-one mentoring/guidance to help them in building their own project based grant funding proposal slides.



## Content

### DAY 1:

The first day of the workshop included the right balance of talks to understand concepts of value proposition, need identification, IP & FTO.

### DAY2:

The second day began with a talk on team building, POC study, milestone planning, business plan and go-to-market strategy. Startups were allotted a designated time each day to work on their slides based on individual projects. In-house mentors/experts were available to guide them as needed.

### DAY3:

The final day of the workshop, required participants to present their grant funding proposal slides in front of a jury of mentors, that provided them with real-time review/feedback and suggestions for improvement in their prepared slide deck

## List of Participants

Sr. No.	Name	Startup Name
1	Abhishek Gaikar	ForschMedX Private Limited
2	Pradnya Gogate	Kainos Tech Solutions Pvt Ltd
3	Dr Santosh Maruti Gejage	Novetra Pharma Pvt Ltd
4	Sravan Kumar Maddela	Scichip Robotics Private Limited
5	Madhav Phadtare	Life Bound technologies Pvt ltd
6	Dr. Prashant Dinkar Bhondave	NA
7	Hemant Choudhary	SugarKnot
8	Chetan Pakhare	AlphaZukunft India
9	Vimal Panjwani	AgriVijay
10	Sachin holkar	Biopan Scientific pvt ltd
11	Dr. Prajakta A Insulkar	Kalprah Innovations Pvt. Ltd.
12	Ninad Saraf	Na

## Feedback evaluation

(11-13 January 2023) Workshop on Writing Winning Grant Proposals			
Evaluation Results			
Category	Avg (Max-Min) Count		
Section 1 - Event		Rating Scale	
Overall Satisfaction with Event	6.5(5,7)8	1	Bad
Satisfaction with Content	6.5(5,7)8	2	Well Below average
Satisfaction with Speakers/mentors etc	6.62(5,7)8	3	Below Average
Satisfaction with structure, design & pace of event	6.25(5,7)8	4	Average
Satisfaction with food and Beverages	6.5(5,7)8	5	Good
Satisfaction with demos of hands on exercises	7(7,7)8	6	Very Good
		7	Excellent
<b>Please provide your feedback for the workshop</b>			
Overall the content of workshop was very relevant for preparation of application as well presentation of BIG. The speakers have domain expertise			
Extensive slides and mentoring by experts			
It was a good hands-on workshop for those want to get through the funding and grant challenges like BIRAC and Startup India Seedfund			
Amazing and Intense workshop. Very Important & Useful especially for first timers for BIG.			
Good			
Overall it was good			
Workshop was very useful and meaningful. Topic is chosen wisely			
<b>Please Provide any other topics you wish to suggest for a future talk/ workshop?</b>			
Idea Selection and Validation process			
More specific about the technology validation by specific subject experts			
With regards to the medical device clinical expertise would like to see a talk on the clinical aspects too			
There should be one session on General Grant Writing not Just BIG			
Idea validation and go to market strategy			
Overall information on the kind of grants, funds, funding agencies available and how to avail. Atleast a general introductory session would be helpful			
<b>If you have any other suggestions, comments, etc., please share them below.</b>			
Superb Organisation and Execution of Workshop			
Case studies can be more elaborative			
<b>Please provide us with your twitter handle (If it doesn't exist please mention N/A)</b>			
AgriVijayT			
<b>Please provide us with your LinkedIn handle (If it doesn't exist please mention N/A)</b>			
Santosh Maruti Gejage			
<a href="https://www.linkedin.com/in/abhishek-gaikar">https://www.linkedin.com/in/abhishek-gaikar</a>			
Chetan Pakhare			
AgriVijay			
<a href="https://www.linkedin.com/in/hemant-choudhary-4551a526?utm_source=share&amp;utm_campaign=share_via&amp;utm_content=profile&amp;utm_medium=share">https://www.linkedin.com/in/hemant-choudhary-4551a526?utm_source=share&amp;utm_campaign=share_via&amp;utm_content=profile&amp;utm_medium=share</a>			
Dr. Prajakta Insulkar			