





M Clinic- Organized by BRBC -

Potential gains	The event is an M Clinic organized by BRBC. This clinic will focus on Fund Raising					
Organized by	BIRAC Regional BioInnovation Center (BRBC) @ Venture Center					
Supported by	BIRAC (Biotechnology Innovation Research Assistant Council)					
Supported by	Venture Center					
For whom	BIG grantees					
M/h a n	Friday ,27 July 2018					
When	00900 – 1115 hrs (Please register at the reception atleast 15 minutes prior to your slot)					
Registration	0830 – 0900 at Reception . Breakfast at Cafeteria from 0815 - 0900					
	Venture Center					
Where	100 NCL Innovation Park, Dr. Homi Bhabha Road,					
Wilele	Pashan, Pune, Maharashtra, 411008					
	Technical queries:					
Contact	Dr. Priya Nagaraj 020-25865877/75/76; 7410045657					
Contact	bioincubator@venturecenter.co.in					

Workshop Outline							
Session title: Fund Raising							
Time	Duration	Room	Entrepreneurs	Time Slot	Mentor		
0900 - 1115	135 min	Room 1	Lavkesh Bansal	0900 - 00940	Srikant Sastri		
			Sreehari K G	0940 - 1020			
			Susmita Ghosh	1020 - 1100			
		Room 2	Rohan Agrawal	0900 - 0940	Deepanwita Chattopadhyay		
			Vishal Patil	0940 - 1020			
			Adarsha K	1020 - 1100			
		Room 3	Brijesh V	0900 - 0940	Dr. Avinash Shejale		
			Rajendra Kharul	0940 - 1020			
			Ravindra Patel	1020 - 1100			
		Room 4	Renuka Karandikar	0900 - 0940	Rema Subramanian		
			Vanita Prasad	0940 - 1020			
			Mohamed Yahya	1020 - 1100			
		Room5	Rohit Hiwale	0900 - 0940	Dr. Premnath V		
			Malay Dikshit	0940 - 1020			
			Devlina Das	1020 - 1100			







Mentors (in alphabetical order of last names)



Deepanwita Chattopadhyay

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Deepanwita Chattopadhyay is a Chairman & CEO, IKP Knowledge Park. She is a postgraduate in Electronics Engineering from the Department of Radio Physics & Electronics, Calcutta University. After brief stints at the Centre for Applied Research in Electronics, IIT, Delhi and the Electrical and Electronics Engineering Department, BITS, Pilani, she joined the telecom advisory practice in ICICI Bank Ltd. In 1994. As a telecom consultant she advised both government agencies and the private sector on telecome regulation and policy, convergence issues,s market forecasts and entry strategies

Her experience with knowledge driven sectors and interest in networking and knowledge management led her to head IKP Knowledge Park, the first professionally managed wet lab Research Park in India. As Chief Executive Officer of IKP Knowledge Park Deepanwita Chattopadhyay is responsible for creating an innovation and knowledge hub in India and the region. Her current interests are in setting a process for nurturing innovative companies and developing a sustainable innovation cluster.

Srikant Sastri



Srikant Sastri

Srikant Shastri is a seasoned entrepreneur and bridge-builder. He provides strategic leadership as the co-founder of Crayon Data, the ambitious Singapore-headquartered start-up, which aims to build global business around Big Data platform and products. This is his third start-up. As a successful entrepreneur, Srikant had founded India and Southeast Asia's largest CRM & Digital agency, Solutions – Digitas, in 1995.

In his most-recent role as VivaKi India Chairperson, Srikant led an ambitious M&A strategy to help the Publicis Groupe establish digital leadership in India, through three cutting-edge acquisitions. Respected as a leading marketing & CRM practitioner, Srikant started his career at Unilever and McCann — Erickson, and was recently inducted into the DMAi 'Hall of Fame'. He has been on the jury at Cannes Advertising Festival. At Crayon Data, Srikant loves being in the midst of crazy ideas, energetic people, and ambiguity. Srikant works closely with, and nurtures several tech start-ups, and is an active angel investor. He earned an Engineering degree from IIT, Kanpur and a Post-Graduate qualification in Management from IIM, Calcutta.

Dr. Avinash Shejale

Director

- Lifesciences at Ainvent Capital, Mumbai

Avinash is currently heading the Lifesciences section at Ainvent Capital. The firm currently is focusing on mergers and acquisitions, private equity, venture financing in Pharmaceutical Biotechnology, medical devices, healthcare and food/agribiotechnology. Earlier he was heading the Lifesciences domain at Pioneer Investcorp and heading the pharma & lifesciences division at SBI Capital Markets Ltd. He holds an M.B.B.S from Grant Medical College, Mumbai and an M.B.A in Finance and Marketing from Jamanlal Bajaj Institue of Management Studies.











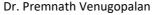
Rema Subramanian

Rema Subramanian

Co-Founder, Managing Partner

Rema cofounded Ankur with a vision to use her multi decade CXO and entrepreneurial experience to bring the tools to young startups to become game changers. She has worked across education and IT/ITES taking young companies from scratch to midsize ventures. She is a cost accountant from ICFAI and when she has spare time she likes to travel and try her hand at growing plants.

Ankur Capital is an India focused early stage fund. We invest in startup businesses in agritech, health and education. We are looking at ventures which are at an intersection of technology and solutions, which have a wide market with low income communities. We provide financial and intensive hands on support to create sustainable and scalable ventures. The angel fund will build an eco-system of businesses providing innovative solutions for under served communities in India.



Dr V Premnath is currently the Head, NCL Innovations — the group within National Chemical Laboratory (NCL) charged with the responsibility of championing the cause of technology innovation within NCL. Dr Premnath also provides leadership for the Intellectual Property Group at NCL — one of India's leading IP management groups based out of research institutions. Dr Premnath is also the Director of the Venture Center — a technology business incubator on NCL campus. Dr Premnath is also a Scientist, Polymer Science & Engineering Division at NCL with an interest in technology development for biomedical products.



Dr. V. Premnath holds a B.Tech. from the Indian Institute of Technology - Bombay and a Ph.D. from the Massachusetts Institute of Technology, USA



Premnath Venugopalan







About the Organizers



BRBC is a resource intensive center set up by BIRAC at Venture Center. Through its diverse initiatives, BRBC aims to significantly impact the translation of high quality innovative ideas across diverse ecosystems into viable and sustainable business enterprises. BRBC Initiatives: Venture Mentoring Service; Venture Base Camps; Regulatory Information and Facilitation Center; BioIncubation Practice School

More on: http://www.brbc.venturecenter.co.in/

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Biotechnology Industry Research & Assistance Council is a new industry lemia interface and implements its mandate through a wide range of impact initiatives, be it providing access to risk capital through targeted funding, technology transfer, IP management and handholding schemes that help bring innovation excellence to the biotech firms and make them globally competitive.

For more information about BIRAC: www.birac.nic.in



Entrepreneurship Development Center (Venture Center) — a CSIR initiative — is a Section 25 company hosted by the National Chemical Laboratory, Pune. Venture Center strives to nucleate and nurture technology and knowledge-based enterprises by leveraging the scientific and engineering competencies of the institutions in the Pune region in India. The Venture Center is a technology business incubator supported by the Department of Science & Technology's National Science & Technology Entrepreneurship Development Board (DST-NSTEDB). Venture Center's focuses on technology enterprises offering products and services exploiting scientific expertise in the areas of materials, chemicals and biological sciences & engineering.

For more information, visit <u>www.venturecenter.co.in</u>